

THE ZEHNER GROUP

CORONA'S PREMIERE REAL ESTATE MARKETING TEAM



THE

**ZEHNER
GROUP**

Voit

REAL ESTATE SERVICES

THE

ZEHNER
GROUP

CORONA

2010 NOTABLE TRANSACTIONS



INDUSTRIAL SALE

Represented Buyer & Seller
2061 Cecilia Circle, Corona
8,852 Sq. Ft.



INDUSTRIAL SALE

Represented Buyer & Seller
1451 6th Street, Corona
55,459 Sq. Ft.



INDUSTRIAL LEASE

Represented Landlord & Tenant
1550 Magnolia Street, Unit 105, Corona
36,700 Sq. Ft.



INDUSTRIAL LEASE/ LEASE RENEWAL

1490 Railroad Street, Corona
67,571 Sq. Ft.



INDUSTRIAL LEASE

Represented Landlord & Tenant
301 Cessna Circle, Corona
24,408 Sq. Ft.



INDUSTRIAL SALE

Represented Buyer
545 Monica Circle, Corona
31,128 Sq. Ft.

"For several years, we searched for our own facility to purchase for our business. The Zehner Group is very tenacious and continued to bring several opportunities to our attention. Ultimately, they presented us with an extremely rare opportunity that fit our expansion needs as well as our budget.

I appreciate their attention to detail during and after the close of escrow."

Gary Stell
President, ABC School Products

"Mitch and his team are consummate professionals who know the market inside and out. When we relocated from Whittier to Corona, we had very specific needs and requirements. His team located and secured the ideal property to allow for future expansion.

We have worked with his team for over 15 years, both as a Buyer and Lessor and they always look out for our best interest. They are hardworking true professionals and are well respected in their industry. I would not consider using anyone else."

Jack Shedd
President, Talco Plastics, Inc.

OUR TEAM COVERS SOUTHERN CALIFORNIA

- Landlord Representation
- Land Sales - Development
- Investment Sales
- Consulting Services
- Tenant Representation
- Lease Renewals
- Building Sales
- Subleasing

What We Do For Our Clients

- Personally canvas every street in Corona monthly
- Cold call prospecting Buyer/Tenants every day
- Perform bi-monthly mailers on exclusive listings
- No team works harder
- Responsive – Reliable – Results

TENANTS REPRESENTED

ABC School Equipment	DC Sports	Moon International
Ampam LDI Mechanical	Fender Musical Instruments	Minka Lighting
Appa Fine Foods	Fireblast 451, Inc.	Pro Circuit Racing
Assa Abloy Door Group	General Electric	Que Media
Bill's Pipes	KMM Telecommunications	Talco Plastics
Boudreau Pipeline	Lexani Wheels	Vantage Vehicles International
Corona Clay Company		Vintage Design

Landlord Representation / Tenant Representation

- The Team spends over 50% of our day representing Landlords and Tenants on transactions
- Career Transactions:
35.6 Million Square Feet
3.6 Billion in Completed Transactions
1,750 Transactions

LANDLORDS REPRESENTED

AEW Capital	LBA Realty	RREEF
AMB Property	Lewis Properties	Sares Regis
Catellus	Lowe Enterprises	Shidler Group
CB Richard Ellis Investors	Majestic Realty	TA Associates
Cigna	Metropolitan Life	Union Bank
GE Capital	Northwestern	Watson Land
ING Clarion	ProLogis	
Kilroy Realty	Prudential	

Investment Sales

The Zehner Group has been recognized year after year as one of the top investment teams in Southern California. The Team has sold some of the largest portfolio transactions as well as the largest number of business parks, single tenant buildings and sale leasebacks.

- 160 Business Park Sales
- 22.4 Million Square Feet
- 35 Cities throughout Southern California

"We need to expand, there is no question that we are contacting The Zehner Group."

We have worked with them for over 18 years securing several facilities for our firm."

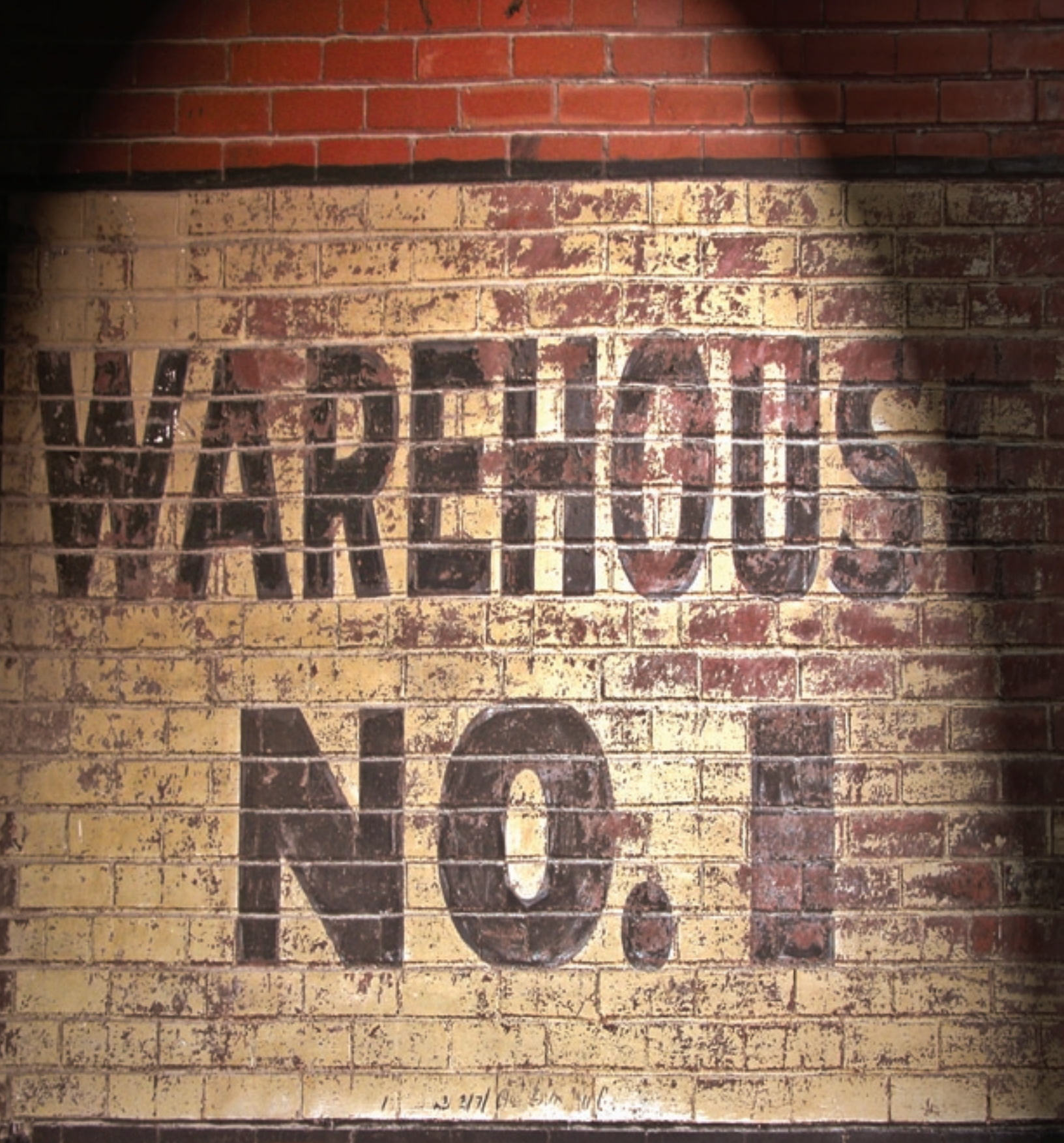
Peter Decsy
Vice President, Minka Lighting

"We have worked with Mitch and his team since 1985 acquiring six facilities for our business. They always have our best interest in mind, developing a plan and making each transaction a seamless process."

This team brings a blend of market knowledge, strategy, and honesty to every transaction. There is a reason they are market leaders."

We chose to only work with the best, and we recommend The Zehner Group."

Mitch Payton
Owner and President, Pro Circuit Racing International



THE

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The information contained herein has been obtained from sources we deem reliable. While we have no reason to doubt its accuracy, we do not guarantee it.